

2020 SAL Renewal Rates

As of: 11/18/2019

| <u>DETACHMENT</u> | 2019 MEMBERSHIP TO-DATE | 2020 TRADITIONAL RENEWED | RENEWAL % |
|----------------------|-------------------------------|--------------------------------|---------------|
| ALABAMA | 2,108 | 729 | 34.58% |
| ALASKA | 1,506 | 333 | 22.11% |
| ARIZONA | 7,726 | 1,897 | 24.55% |
| ARKANSAS | 535 | 162 | 30.28% |
| CALIFORNIA | 11,365 | 3,821 | 33.62% |
| COLORADO | 3,055 | 754 | 24.68% |
| CONNECTICUT | 1,770 | 571 | 32.26% |
| DELAWARE | 2,352 | 530 | 22.53% |
| DISTRICT OF COLUMBIA | 178 | 31 | 17.42% |
| FLORIDA | 19,998 | 6,584 | 32.92% |
| FRANCE | 243 | 110 | 45.27% |
| GEORGIA | 4,682 | 1,938 | 41.39% |
| HAWAII | 27 | 28 | 103.70% |
| IDAHO | 617 | 211 | 34.20% |
| ILLINOIS | 14,403 | 6,582 | 45.70% |
| INDIANA | 38,854 | 10,029 | 25.81% |
| IOWA | 4,451 | 1,810 | 40.67% |
| KANSAS | 6,540 | 2,556 | 39.08% |
| KENTUCKY | 3,025 | 571 | 18.88% |
| LOUISIANA | 1,881 | 1,010 | 53.69% |
| MAINE | 2,627 | 484 | 18.42% |
| MARYLAND | 16,303 | 5,730 | 35.15% |
| MASSACHUSETTS | 5,486 | 1,285 | 23.42% |
| MEXICO | 21 | 0 | 0.00% |
| MICHIGAN | 24,106 | 5,172 | 21.46% |
| MINNESOTA | 11,549 | 4,311 | 37.33% |
| MISSISSIPPI | 831 | 775 | 93.26% |
| MISSOURI | 3,413 | 656 | 19.22% |
| MONTANA | 1,188 | 612 | 51.52% |
| NEBRASKA | 6,857 | 2,008 | 29.28% |
| NEVADA | 457 | 158 | 34.57% |
| NEW HAMPSHIRE | 6,148 | 1,149 | 18.69% |
| NEW JERSEY | 9,916 | 2,985 | 30.10% |
| NEW MEXICO | 1,706 | 280 | 16.41% |
| NEW YORK | 29,982 | 4,655 | 15.53% |
| NORTH CAROLINA | 2,415 | 731 | 30.27% |
| NORTH DAKOTA | 738 | 312 | 42.28% |
| OHIO | 30,412 | 8,276 | 27.21% |
| OKLAHOMA | 1,361 | 674 | 49.52% |
| OREGON | 1,520 | 243 | 15.99% |
| PENNSYLVANIA | 62,451 | 11,062 | 17.71% |
| PHILIPPINES | 55 | 52 | 94.55% |
| PUERTO RICO | 52 | 52 | 100.00% |
| RHODE ISLAND | 273 | 62 | 22.71% |
| SOUTH CAROLINA | 1,325 | 320 | 24.15% |
| SOUTH DAKOTA | 695 | 201 | 28.92% |
| TENNESSEE | 1,609 | 457 | 28.40% |
| TEXAS | 6,385 | 1,984 | 31.07% |
| UTAH | 593 | 174 | 29.34% |
| VERMONT | 3,992 | 1,206 | 30.21% |
| VIRGINIA | 4,322 | 1,192 | 27.58% |
| WASHINGTON | 2,592 | 549 | 21.18% |
| WEST VIRGINIA | 2,578 | 310 | 12.02% |
| WISCONSIN | 3,940 | 1,755 | 44.54% |
| WYOMING | 1,253 | 346 | 27.61% |
| TOTALS | 374,467 | 100,475 | 26.83% |

2020 SAL Membership Renewal Regional Breakdown

| (WEST) | | Ned C. Fox (CA) | | |
|-------------------|---------------|------------------------|---------------|--|
| Detachment | 2019 | Renewed | % | |
| ALASKA | 1,506 | 333 | 22.11% | |
| ARIZONA | 7,726 | 1,897 | 24.55% | |
| CALIFORNIA | 11,365 | 3,821 | 33.62% | |
| HAWAII | 27 | 28 | 103.70% | |
| IDAHO | 617 | 211 | 34.20% | |
| PHILIPPINES | 55 | 52 | 94.55% | |
| OREGON | 1,520 | 243 | 15.99% | |
| NEVADA | 457 | 158 | 34.57% | |
| WASHINGTON | 2,592 | 549 | 21.18% | |
| UTAH | 593 | 174 | 29.34% | |
| Totals | 26,458 | 7,466 | 28.22% | |

| (MID-WEST) | | Christopher L. Cook (OK) | | |
|-------------------|---------------|---------------------------------|---------------|--|
| Detachment | 2019 | Renewed | % | |
| COLORADO | 3,055 | 754 | 24.68% | |
| KANSAS | 6,540 | 2,556 | 39.08% | |
| MEXICO | 21 | 0 | 0.00% | |
| MONTANA | 1,188 | 612 | 51.52% | |
| NEBRASKA | 6,857 | 2,008 | 29.28% | |
| NEW MEXICO | 1,706 | 280 | 16.41% | |
| NORTH DAKOTA | 738 | 312 | 42.28% | |
| OKLAHOMA | 1,361 | 674 | 49.52% | |
| SOUTH DAKOTA | 695 | 201 | 28.92% | |
| TEXAS | 6,385 | 1,984 | 31.07% | |
| WYOMING | 1,253 | 346 | 27.61% | |
| Totals | 29,799 | 9,727 | 32.64% | |

| (CENTRAL) | | Richard M. Pfeiffer (IN) | | |
|-------------------|----------------|---------------------------------|---------------|--|
| Detachment | 2018 | Renewed | % | |
| ILLINOIS | 14,403 | 6,582 | 45.70% | |
| INDIANA | 38,854 | 10,029 | 25.81% | |
| IOWA | 4,451 | 1,810 | 40.67% | |
| MICHIGAN | 24,106 | 5,172 | 21.46% | |
| MINNESOTA | 11,549 | 4,311 | 37.33% | |
| MISSOURI | 3,413 | 656 | 19.22% | |
| OHIO | 30,412 | 8,276 | 27.21% | |
| WISCONSIN | 3,940 | 1,755 | 44.54% | |
| Totals | 131,128 | 38,591 | 29.43% | |

| (EAST) | | Gary P. Nelson (NJ) | | |
|-------------------|----------------|----------------------------|---------------|--|
| Detachment | 2019 | Renewed | % | |
| CONNECTICUT | 1,770 | 571 | 32.26% | |
| DELAWARE | 2,352 | 530 | 22.53% | |
| DIST. OF COL. | 178 | 31 | 17.42% | |
| FRANCE | 243 | 110 | 45.27% | |
| MAINE | 2,627 | 484 | 18.42% | |
| MARYLAND | 16,303 | 5,730 | 35.15% | |
| MASSACHUSETTS | 5,486 | 1,285 | 23.42% | |
| NEW HAMPSHIRE | 6,148 | 1,149 | 18.69% | |
| NEW JERSEY | 9,916 | 2,985 | 30.10% | |
| NEW YORK | 29,982 | 4,655 | 15.53% | |
| PENNSYLVANIA | 62,451 | 11,062 | 17.71% | |
| RHODE ISLAND | 273 | 62 | 22.71% | |
| VERMONT | 3,992 | 1,206 | 30.21% | |
| WEST VIRGINIA | 2,578 | 310 | 12.02% | |
| Totals | 144,299 | 30,170 | 20.91% | |

| (SOUTH) | | Blair Miles (AL) | | |
|-------------------|---------------|-------------------------|---------------|--|
| Detachment | 2019 | Renewed | % | |
| ALABAMA | 2,108 | 729 | 34.58% | |
| ARKANSAS | 535 | 162 | 30.28% | |
| FLORIDA | 19,998 | 6,584 | 32.92% | |
| GEORGIA | 4,682 | 1,938 | 41.39% | |
| KENTUCKY | 3,025 | 571 | 18.88% | |
| LOUISIANA | 1,881 | 1,010 | 53.69% | |
| MISSISSIPPI | 831 | 775 | 93.26% | |
| NORTH CAROLINA | 2,415 | 731 | 30.27% | |
| PUERTO RICO | 52 | 52 | 100.00% | |
| SOUTH CAROLINA | 1,325 | 320 | 24.15% | |
| TENNESSEE | 1,609 | 457 | 28.40% | |
| VIRGINIA | 4,322 | 1,192 | 27.58% | |
| Totals | 42,783 | 14,521 | 33.94% | |

| | <u>2019</u> | <u>2020</u> | <u>%</u> |
|---------------------|----------------|----------------|---------------|
| Grand Totals | 374,467 | 100,475 | 26.83% |