

## 2018 SAL Renewal Rates

As of: 12/18/2017

<u>DETACHMENT</u>	2017 MEMBERSHIP TO-DATE	2018 TRADITIONAL RENEWED	RENEWAL %
ALABAMA	1,907	930	48.77%
ALASKA	1,431	531	37.11%
ARIZONA	7,105	2,927	41.20%
ARKANSAS	532	207	38.91%
CALIFORNIA	11,590	5,291	45.65%
COLORADO	3,146	1,527	48.54%
CONNECTICUT	1,779	734	41.26%
DELAWARE	2,260	1,225	54.20%
DISTRICT OF COLUMBIA	152	35	23.03%
FLORIDA	18,148	8,015	44.16%
FRANCE	278	154	55.40%
GEORGIA	4,567	2,459	53.84%
HAWAII	25	21	84.00%
IDAHO	552	277	50.18%
ILLINOIS	14,769	7,487	50.69%
INDIANA	38,261	17,858	46.67%
IOWA	4,213	2,493	59.17%
KANSAS	6,664	3,655	54.85%
KENTUCKY	3,378	999	29.57%
LOUISIANA	1,936	1,174	60.64%
MAINE	2,543	904	35.55%
MARYLAND	16,103	8,415	52.26%
MASSACHUSETTS	5,712	2,135	37.38%
MEXICO	36	0	0.00%
MICHIGAN	23,259	9,783	42.06%
MINNESOTA	11,567	6,481	56.03%
MISSISSIPPI	590	628	106.44%
MISSOURI	3,674	1,554	42.30%
MONTANA	1,090	699	64.13%
NEBRASKA	6,632	3,531	53.24%
NEVADA	588	258	43.88%
NEW HAMPSHIRE	6,199	2,147	34.63%
NEW JERSEY	9,758	4,421	45.31%
NEW MEXICO	1,689	476	28.18%
NEW YORK	29,642	11,382	38.40%
NORTH CAROLINA	2,194	964	43.94%
NORTH DAKOTA	836	407	48.68%
OHIO	30,927	13,173	42.59%
OKLAHOMA	1,146	588	51.31%
OREGON	1,681	585	34.80%
PENNSYLVANIA	62,131	20,612	33.18%
PHILIPPINES	52	30	57.69%
PUERTO RICO	34	0	0.00%
RHODE ISLAND	223	86	38.57%
SOUTH CAROLINA	1,196	559	46.74%
SOUTH DAKOTA	760	304	40.00%
TENNESSEE	1,629	652	40.02%
TEXAS	6,243	2,523	40.41%
UTAH	604	333	55.13%
VERMONT	3,893	1,871	48.06%
VIRGINIA	4,327	2,092	48.35%
WASHINGTON	2,529	811	32.07%
WEST VIRGINIA	2,558	540	21.11%
WISCONSIN	3,643	1,987	54.54%
WYOMING	1,240	550	44.35%
<b>TOTALS</b>	<b>369,621</b>	<b>159,480</b>	<b>43.15%</b>