

## 2018 SAL Renewal Rates

As of: 11/27/2017

<u>DETACHMENT</u>	2017 MEMBERSHIP TO-DATE	2018 TRADITIONAL RENEWED	RENEWAL %
ALABAMA	1,907	801	42.00%
ALASKA	1,431	432	30.19%
ARIZONA	7,075	2,285	32.30%
ARKANSAS	531	176	33.15%
CALIFORNIA	11,567	3,552	30.71%
COLORADO	3,139	1,093	34.82%
CONNECTICUT	1,770	466	26.33%
DELAWARE	2,253	895	39.72%
DISTRICT OF COLUMBIA	152	31	20.39%
FLORIDA	18,134	6,843	37.74%
FRANCE	278	150	53.96%
GEORGIA	4,560	2,140	46.93%
HAWAII	25	21	84.00%
IDAHO	552	215	38.95%
ILLINOIS	14,763	6,619	44.84%
INDIANA	38,261	13,789	36.04%
IOWA	4,202	1,967	46.81%
KANSAS	6,577	2,711	41.22%
KENTUCKY	3,373	808	23.95%
LOUISIANA	1,936	1,100	56.82%
MAINE	2,539	722	28.44%
MARYLAND	16,106	6,737	41.83%
MASSACHUSETTS	5,694	1,513	26.57%
MEXICO	36	0	0.00%
MICHIGAN	23,230	7,097	30.55%
MINNESOTA	11,535	5,045	43.74%
MISSISSIPPI	584	611	104.62%
MISSOURI	3,574	1,044	29.21%
MONTANA	1,090	601	55.14%
NEBRASKA	6,629	2,675	40.35%
NEVADA	588	251	42.69%
NEW HAMPSHIRE	6,145	1,418	23.08%
NEW JERSEY	9,718	3,398	34.97%
NEW MEXICO	1,687	345	20.45%
NEW YORK	29,601	8,117	27.42%
NORTH CAROLINA	2,194	816	37.19%
NORTH DAKOTA	814	291	35.75%
OHIO	30,898	9,182	29.72%
OKLAHOMA	1,145	501	43.76%
OREGON	1,679	390	23.23%
PENNSYLVANIA	61,941	11,466	18.51%
PHILIPPINES	52	30	57.69%
PUERTO RICO	34	0	0.00%
RHODE ISLAND	223	38	17.04%
SOUTH CAROLINA	1,188	415	34.93%
SOUTH DAKOTA	760	275	36.18%
TENNESSEE	1,629	553	33.95%
TEXAS	6,243	2,252	36.07%
UTAH	604	263	43.54%
VERMONT	3,889	1,454	37.39%
VIRGINIA	4,324	1,768	40.89%
WASHINGTON	2,527	585	23.15%
WEST VIRGINIA	2,556	330	12.91%
WISCONSIN	3,635	1,803	49.60%
WYOMING	1,240	431	34.76%
<b>TOTALS</b>	<b>368,817</b>	<b>118,511</b>	<b>32.13%</b>