

**2023 SAL 35% TARGET DATE REPORT AS OF: NOVEMBER 9, 2022**

#	DETACHMENT	2023 DET. YEAR END GOAL	NEEDED TO MEET 35% TARGET 11/9/2022	2023 ACTUAL MBRSHP	% OF YEAR END GOAL	2023 RENEWAL %
1	HAWAII	77	-55	82	106.49%	94.74
2	LOUISIANA	1,790	-596	1,222	68.27%	63.45
3	SOUTH DAKOTA	1,362	-387	864	63.44%	50.04
4	OKLAHOMA	1,348	-328	800	59.35%	49.34
5	PUERTO RICO	123	-25	68	55.28%	26.23
6	GEORGIA	4,490	-743	2,314	51.54%	45.21
7	WISCONSIN	4,187	-649	2,114	50.49%	45.77
8	MISSISSIPPI	722	-102	355	49.17%	44.46
9	MEXICO	31	-4	15	48.39%	16.13
10	ALABAMA	2,066	-269	992	48.02%	41.39
11	ILLINOIS	13,398	-1,284	5,973	44.58%	41.93
12	MARYLAND	16,058	-1,464	7,084	44.12%	40.15
13	FRANCE	158	-14	69	43.67%	43.79
14	MONTANA	1,108	-86	474	42.78%	40.00
15	OREGON	1,414	-99	594	42.01%	33.73
16	IOWA	4,857	-286	1,986	40.89%	36.97
17	NEBRASKA	7,015	-413	2,868	40.88%	39.47
18	FLORIDA	21,519	-1,222	8,754	40.68%	32.93
19	SOUTH CAROLINA	1,473	-75	591	40.12%	34.46
20	IDAHO	644	-33	258	40.06%	34.27
21	VERMONT	3,818	-187	1,523	39.89%	36.45
22	DELAWARE	2,430	-119	969	39.88%	33.58
23	WYOMING	1,298	-60	514	39.60%	34.70
24	NORTH CAROLINA	2,727	-111	1,065	39.05%	32.06
25	NORTH DAKOTA	1,056	-39	409	38.73%	32.32
26	MISSOURI	3,219	-117	1,244	38.65%	33.03
27	TENNESSEE	1,718	-48	649	37.78%	30.38
28	KANSAS	5,919	-150	2,222	37.54%	34.14
29	COLORADO	2,729	-62	1,017	37.27%	33.14
30	TEXAS	5,569	-105	2,054	36.88%	30.99
31	INDIANA	36,387	-200	12,935	35.55%	32.26
32	RHODE ISLAND	336	-1	119	35.42%	28.79
33	NEW JERSEY	9,386	-35	3,320	35.37%	31.98
34	ALASKA	1,608	-2	565	35.14%	29.16
35	CONNECTICUT	1,867	-3	656	35.14%	31.43
36	VIRGINIA	4,109	7	1,431	34.83%	29.91
37	OHIO	30,636	177	10,546	34.42%	31.49
38	NEW YORK	29,864	362	10,090	33.79%	30.53
39	MASSACHUSETTS	5,442	68	1,837	33.76%	30.39
40	MAINE	2,617	49	867	33.13%	28.00
41	NEVADA	357	7	118	33.05%	28.97
42	CALIFORNIA	10,714	245	3,505	32.71%	27.33
43	UTAH	449	12	145	32.29%	24.38
44	MICHIGAN	24,271	763	7,732	31.86%	27.21
45	NEW HAMPSHIRE	5,677	251	1,736	30.58%	27.69
46	ARKANSAS	447	21	135	30.20%	25.51
47	WEST VIRGINIA	2,362	177	650	27.52%	23.65
48	ARIZONA	8,004	651	2,150	26.86%	20.12
49	WASHINGTON	2,485	205	665	26.76%	19.94
50	MINNESOTA	11,378	981	3,001	26.38%	24.96
51	KENTUCKY	2,609	300	613	23.50%	20.35
52	NEW MEXICO	1,483	195	324	21.85%	17.80
53	PENNSYLVANIA	60,803	8,372	12,909	21.23%	18.60
54	DIST OF COL	114	23	17	14.91%	11.50
55	PHILIPPINES	70	23	2	2.86%	1.47
<b>Grand Totals:</b>		<b>367,798</b>	<b>3,518</b>	<b>125,211</b>	<b>34.04%</b>	<b>30.05</b>

## 2023 SAL REGIONAL BREAKDOWN

WESTERN REGION - JACK A. YOUNGS (ID)			
Detachment	Goal	Actual	% of Goal
HAWAII	77	82	106.49%
OREGON	1,414	594	42.01%
IDAHO	644	258	40.06%
ALASKA	1,608	565	35.14%
NEVADA	357	118	33.05%
CALIFORNIA	10,714	3,505	32.71%
UTAH	449	145	32.29%
ARIZONA	8,004	2,150	26.86%
WASHINGTON	2,485	665	26.76%
PHILIPPINES	70	2	2.86%
<b>Totals:</b>	<b>25,822</b>	<b>8,084</b>	<b>31.31%</b>

MIDWEST REGION - MICHAEL L. KIRSCHNER (CO)			
Detachment	Goal	Actual	% of Goal
SOUTH DAKOTA	1,362	864	63.44%
OKLAHOMA	1,348	800	59.35%
MEXICO	31	15	48.39%
MONTANA	1,108	474	42.78%
NEBRASKA	7,015	2,868	40.88%
WYOMING	1,298	514	39.60%
NORTH DAKOTA	1,056	409	38.73%
KANSAS	5,919	2,222	37.54%
COLORADO	2,729	1,017	37.27%
TEXAS	5,569	2,054	36.88%
NEW MEXICO	1,483	324	21.85%
<b>Totals:</b>	<b>28,918</b>	<b>11,561</b>	<b>39.98%</b>

CENTRAL REGION - DAVID J. MENNEL (MI)			
Detachment	Goal	Actual	% of Goal
WISCONSIN	4,187	2,114	50.49%
ILLINOIS	13,398	5,973	44.58%
IOWA	4,857	1,986	40.89%
MISSOURI	3,219	1,244	38.65%
INDIANA	36,387	12,935	35.55%
OHIO	30,636	10,546	34.42%
MICHIGAN	24,271	7,732	31.86%
MINNESOTA	11,378	3,001	26.38%
<b>Totals:</b>	<b>128,333</b>	<b>45,531</b>	<b>35.48%</b>

EASTERN REGION - ERNEST E. LABERGE (MA)			
Detachment	Goal	Actual	% of Goal
MARYLAND	16,058	7,084	44.12%
FRANCE	158	69	43.67%
VERMONT	3,818	1,523	39.89%
DELAWARE	2,430	969	39.88%
RHODE ISLAND	336	119	35.42%
NEW JERSEY	9,386	3,320	35.37%
CONNECTICUT	1,867	656	35.14%
NEW YORK	29,864	10,090	33.79%
MASSACHUSETTS	5,442	1,837	33.76%
MAINE	2,617	867	33.13%
NEW HAMPSHIRE	5,677	1,736	30.58%
WEST VIRGINIA	2,362	650	27.52%
PENNSYLVANIA	60,803	12,909	21.23%
DIST OF COL	114	17	14.91%
<b>Totals:</b>	<b>140,932</b>	<b>41,846</b>	<b>29.69%</b>

SOUTHERN REGION - RONALD E. ROBERTS (MS)			
Detachment	Goal	Actual	% of Goal
LOUISIANA	1,790	1,222	68.27%
PUERTO RICO	123	68	55.28%
GEORGIA	4,490	2,314	51.54%
MISSISSIPPI	722	355	49.17%
ALABAMA	2,066	992	48.02%
FLORIDA	21,519	8,754	40.68%
SOUTH CAROLINA	1,473	591	40.12%
NORTH CAROLINA	2,727	1,065	39.05%
TENNESSEE	1,718	649	37.78%
VIRGINIA	4,109	1,431	34.83%
ARKANSAS	447	135	30.20%
KENTUCKY	2,609	613	23.50%
<b>Totals:</b>	<b>43,793</b>	<b>18,189</b>	<b>41.53%</b>