

## 2020 SAL Renewal Rates

As of: 4/27/2020

| <u>DETACHMENT</u>    | 2019<br>MEMBERSHIP<br>FINAL | 2020<br>TRADITIONAL<br>RENEWED | RENEWAL<br>%  |
|----------------------|-----------------------------|--------------------------------|---------------|
| ALABAMA              | 2,110                       | 1,402                          | 66.45%        |
| ALASKA               | 1,511                       | 1,041                          | 68.89%        |
| ARIZONA              | 7,768                       | 5,703                          | 73.42%        |
| ARKANSAS             | 545                         | 367                            | 67.34%        |
| CALIFORNIA           | 11,383                      | 8,819                          | 77.48%        |
| COLORADO             | 3,102                       | 2,235                          | 72.05%        |
| CONNECTICUT          | 1,774                       | 1,388                          | 78.24%        |
| DELAWARE             | 2,355                       | 1,830                          | 77.71%        |
| DISTRICT OF COLUMBIA | 178                         | 92                             | 51.69%        |
| FLORIDA              | 20,034                      | 16,041                         | 80.07%        |
| FRANCE               | 244                         | 197                            | 80.74%        |
| GEORGIA              | 4,685                       | 3,542                          | 75.60%        |
| HAWAII               | 27                          | 28                             | 103.70%       |
| IDAHO                | 618                         | 492                            | 79.61%        |
| ILLINOIS             | 14,431                      | 11,825                         | 81.94%        |
| INDIANA              | 38,876                      | 30,814                         | 79.26%        |
| IOWA                 | 4,452                       | 3,954                          | 88.81%        |
| KANSAS               | 6,553                       | 5,482                          | 83.66%        |
| KENTUCKY             | 3,047                       | 2,172                          | 71.28%        |
| LOUISIANA            | 1,883                       | 1,503                          | 79.82%        |
| MAINE                | 2,633                       | 1,990                          | 75.58%        |
| MARYLAND             | 16,324                      | 13,953                         | 85.48%        |
| MASSACHUSETTS        | 5,505                       | 4,421                          | 80.31%        |
| MEXICO               | 21                          | 0                              | 0.00%         |
| MICHIGAN             | 24,126                      | 19,605                         | 81.26%        |
| MINNESOTA            | 11,565                      | 9,602                          | 83.03%        |
| MISSISSIPPI          | 833                         | 789                            | 94.72%        |
| MISSOURI             | 3,485                       | 2,490                          | 71.45%        |
| MONTANA              | 1,189                       | 960                            | 80.74%        |
| NEBRASKA             | 6,862                       | 5,905                          | 86.05%        |
| NEVADA               | 457                         | 346                            | 75.71%        |
| NEW HAMPSHIRE        | 6,195                       | 4,859                          | 78.43%        |
| NEW JERSEY           | 9,948                       | 7,342                          | 73.80%        |
| NEW MEXICO           | 1,709                       | 1,192                          | 69.75%        |
| NEW YORK             | 30,186                      | 23,983                         | 79.45%        |
| NORTH CAROLINA       | 2,423                       | 1,906                          | 78.66%        |
| NORTH DAKOTA         | 738                         | 636                            | 86.18%        |
| OHIO                 | 30,456                      | 25,930                         | 85.14%        |
| OKLAHOMA             | 1,365                       | 1,129                          | 82.71%        |
| OREGON               | 1,524                       | 1,106                          | 72.57%        |
| PENNSYLVANIA         | 62,659                      | 53,131                         | 84.79%        |
| PHILIPPINES          | 55                          | 60                             | 109.09%       |
| PUERTO RICO          | 52                          | 64                             | 123.08%       |
| RHODE ISLAND         | 273                         | 190                            | 69.60%        |
| SOUTH CAROLINA       | 1,327                       | 1,066                          | 80.33%        |
| SOUTH DAKOTA         | 698                         | 668                            | 95.70%        |
| TENNESSEE            | 1,613                       | 1,227                          | 76.07%        |
| TEXAS                | 6,430                       | 4,519                          | 70.28%        |
| UTAH                 | 593                         | 422                            | 71.16%        |
| VERMONT              | 4,001                       | 3,300                          | 82.48%        |
| VIRGINIA             | 4,325                       | 3,357                          | 77.62%        |
| WASHINGTON           | 2,595                       | 1,909                          | 73.56%        |
| WEST VIRGINIA        | 2,595                       | 1,899                          | 73.18%        |
| WISCONSIN            | 3,945                       | 3,343                          | 84.74%        |
| WYOMING              | 1,259                       | 928                            | 73.71%        |
| <b>TOTALS</b>        | <b>375,540</b>              | <b>303,154</b>                 | <b>80.72%</b> |

## 2020 SAL Membership Renewal Regional Breakdown

| <b>(WEST) Ned C. Fox (CA)</b> |               |                |               |
|-------------------------------|---------------|----------------|---------------|
| <b>Detachment</b>             | <b>2019</b>   | <b>Renewed</b> | <b>%</b>      |
| ALASKA                        | 1,511         | 1,041          | 68.89%        |
| ARIZONA                       | 7,768         | 5,703          | 73.42%        |
| CALIFORNIA                    | 11,383        | 8,819          | 77.48%        |
| HAWAII                        | 27            | 28             | 103.70%       |
| IDAHO                         | 618           | 492            | 79.61%        |
| PHILIPPINES                   | 55            | 60             | 109.09%       |
| OREGON                        | 1,524         | 1,106          | 72.57%        |
| NEVADA                        | 457           | 346            | 75.71%        |
| WASHINGTON                    | 2,595         | 1,909          | 73.56%        |
| UTAH                          | 593           | 422            | 71.16%        |
| <b>Totals</b>                 | <b>26,531</b> | <b>19,926</b>  | <b>75.10%</b> |

| <b>(MID-WEST) Christopher L. Cook (OK)</b> |               |                |               |
|--|---------------|----------------|---------------|
| <b>Detachment</b>                          | <b>2019</b>   | <b>Renewed</b> | <b>%</b>      |
| COLORADO                                   | 3,102         | 2,235          | 72.05%        |
| KANSAS                                     | 6,553         | 5,482          | 83.66%        |
| MEXICO                                     | 21            | 0              | 0.00%         |
| MONTANA                                    | 1,189         | 960            | 80.74%        |
| NEBRASKA                                   | 6,862         | 5,905          | 86.05%        |
| NEW MEXICO                                 | 1,709         | 1,192          | 69.75%        |
| NORTH DAKOTA                               | 738           | 636            | 86.18%        |
| OKLAHOMA                                   | 1,365         | 1,129          | 82.71%        |
| SOUTH DAKOTA                               | 698           | 668            | 95.70%        |
| TEXAS                                      | 6,430         | 4,519          | 70.28%        |
| WYOMING                                    | 1,259         | 928            | 73.71%        |
| <b>Totals</b>                              | <b>29,926</b> | <b>23,654</b>  | <b>79.04%</b> |

| <b>(CENTRAL) Richard M. Pfeiffer (IN)</b> |                |                |               |
|---|----------------|----------------|---------------|
| <b>Detachment</b>                         | <b>2018</b>    | <b>Renewed</b> | <b>%</b>      |
| ILLINOIS                                  | 14,431         | 11,825         | 81.94%        |
| INDIANA                                   | 38,876         | 30,814         | 79.26%        |
| IOWA                                      | 4,452          | 3,954          | 88.81%        |
| MICHIGAN                                  | 24,126         | 19,605         | 81.26%        |
| MINNESOTA                                 | 11,565         | 9,602          | 83.03%        |
| MISSOURI                                  | 3,485          | 2,490          | 71.45%        |
| OHIO                                      | 30,456         | 25,930         | 85.14%        |
| WISCONSIN                                 | 3,945          | 3,343          | 84.74%        |
| <b>Totals</b>                             | <b>131,336</b> | <b>107,563</b> | <b>81.90%</b> |

| <b>(EAST) Gary P. Nelson (NJ)</b> |                |                |               |
|-----------------------------------|----------------|----------------|---------------|
| <b>Detachment</b>                 | <b>2019</b>    | <b>Renewed</b> | <b>%</b>      |
| CONNECTICUT                       | 1,774          | 1,388          | 78.24%        |
| DELAWARE                          | 2,355          | 1,830          | 77.71%        |
| DIST. OF COL.                     | 178            | 92             | 51.69%        |
| FRANCE                            | 244            | 197            | 80.74%        |
| MAINE                             | 2,633          | 1,990          | 75.58%        |
| MARYLAND                          | 16,324         | 13,953         | 85.48%        |
| MASSACHUSETTS                     | 5,505          | 4,421          | 80.31%        |
| NEW HAMPSHIRE                     | 6,195          | 4,859          | 78.43%        |
| NEW JERSEY                        | 9,948          | 7,342          | 73.80%        |
| NEW YORK                          | 30,186         | 23,983         | 79.45%        |
| PENNSYLVANIA                      | 62,659         | 53,131         | 84.79%        |
| RHODE ISLAND                      | 273            | 190            | 69.60%        |
| VERMONT                           | 4,001          | 3,300          | 82.48%        |
| WEST VIRGINIA                     | 2,595          | 1,899          | 73.18%        |
| <b>Totals</b>                     | <b>144,870</b> | <b>118,575</b> | <b>81.85%</b> |

| <b>(SOUTH) Blair Miles (AL)</b> |               |                |               |
|---------------------------------|---------------|----------------|---------------|
| <b>Detachment</b>               | <b>2019</b>   | <b>Renewed</b> | <b>%</b>      |
| ALABAMA                         | 2,110         | 1,402          | 66.45%        |
| ARKANSAS                        | 545           | 367            | 67.34%        |
| FLORIDA                         | 20,034        | 16,041         | 80.07%        |
| GEORGIA                         | 4,685         | 3,542          | 75.60%        |
| KENTUCKY                        | 3,047         | 2,172          | 71.28%        |
| LOUISIANA                       | 1,883         | 1,503          | 79.82%        |
| MISSISSIPPI                     | 833           | 789            | 94.72%        |
| NORTH CAROLINA                  | 2,423         | 1,906          | 78.66%        |
| PUERTO RICO                     | 52            | 64             | 123.08%       |
| SOUTH CAROLINA                  | 1,327         | 1,066          | 80.33%        |
| TENNESSEE                       | 1,613         | 1,227          | 76.07%        |
| VIRGINIA                        | 4,325         | 3,357          | 77.62%        |
| <b>Totals</b>                   | <b>42,877</b> | <b>33,436</b>  | <b>77.98%</b> |

|                     | <u>2019</u>    | <u>2020</u>    | <u>%</u>      |
|---------------------|----------------|----------------|---------------|
| <b>Grand Totals</b> | <b>375,540</b> | <b>303,154</b> | <b>80.72%</b> |