

2020 SAL Renewal Rates

As of: 4/06/2020

| <u>DETACHMENT</u> | 2019 MEMBERSHIP FINAL | 2020 TRADITIONAL RENEWED | RENEWAL % |
|----------------------|-----------------------------|--------------------------------|---------------|
| ALABAMA | 2,110 | 1,400 | 66.35% |
| ALASKA | 1,511 | 1,030 | 68.17% |
| ARIZONA | 7,768 | 5,475 | 70.48% |
| ARKANSAS | 545 | 366 | 67.16% |
| CALIFORNIA | 11,383 | 8,709 | 76.51% |
| COLORADO | 3,102 | 2,191 | 70.63% |
| CONNECTICUT | 1,774 | 1,362 | 76.78% |
| DELAWARE | 2,355 | 1,776 | 75.41% |
| DISTRICT OF COLUMBIA | 178 | 92 | 51.69% |
| FLORIDA | 20,034 | 15,787 | 78.80% |
| FRANCE | 244 | 196 | 80.33% |
| GEORGIA | 4,685 | 3,454 | 73.72% |
| HAWAII | 27 | 28 | 103.70% |
| IDAHO | 618 | 491 | 79.45% |
| ILLINOIS | 14,431 | 11,662 | 80.81% |
| INDIANA | 38,876 | 30,520 | 78.51% |
| IOWA | 4,452 | 3,897 | 87.53% |
| KANSAS | 6,553 | 5,372 | 81.98% |
| KENTUCKY | 3,047 | 2,171 | 71.25% |
| LOUISIANA | 1,883 | 1,428 | 75.84% |
| MAINE | 2,633 | 1,990 | 75.58% |
| MARYLAND | 16,324 | 13,782 | 84.43% |
| MASSACHUSETTS | 5,505 | 4,331 | 78.67% |
| MEXICO | 21 | 0 | 0.00% |
| MICHIGAN | 24,126 | 18,370 | 76.14% |
| MINNESOTA | 11,565 | 9,414 | 81.40% |
| MISSISSIPPI | 833 | 789 | 94.72% |
| MISSOURI | 3,485 | 2,349 | 67.40% |
| MONTANA | 1,189 | 951 | 79.98% |
| NEBRASKA | 6,862 | 5,764 | 84.00% |
| NEVADA | 457 | 343 | 75.05% |
| NEW HAMPSHIRE | 6,195 | 4,794 | 77.38% |
| NEW JERSEY | 9,948 | 7,342 | 73.80% |
| NEW MEXICO | 1,709 | 1,185 | 69.34% |
| NEW YORK | 30,186 | 22,722 | 75.27% |
| NORTH CAROLINA | 2,423 | 1,898 | 78.33% |
| NORTH DAKOTA | 738 | 635 | 86.04% |
| OHIO | 30,456 | 25,854 | 84.89% |
| OKLAHOMA | 1,365 | 1,078 | 78.97% |
| OREGON | 1,524 | 1,087 | 71.33% |
| PENNSYLVANIA | 62,659 | 52,697 | 84.10% |
| PHILIPPINES | 55 | 60 | 109.09% |
| PUERTO RICO | 52 | 64 | 123.08% |
| RHODE ISLAND | 273 | 190 | 69.60% |
| SOUTH CAROLINA | 1,327 | 1,043 | 78.60% |
| SOUTH DAKOTA | 698 | 664 | 95.13% |
| TENNESSEE | 1,613 | 1,201 | 74.46% |
| TEXAS | 6,430 | 4,454 | 69.27% |
| UTAH | 593 | 420 | 70.83% |
| VERMONT | 4,001 | 3,275 | 81.85% |
| VIRGINIA | 4,325 | 3,301 | 76.32% |
| WASHINGTON | 2,595 | 1,901 | 73.26% |
| WEST VIRGINIA | 2,595 | 1,883 | 72.56% |
| WISCONSIN | 3,945 | 3,298 | 83.60% |
| WYOMING | 1,259 | 910 | 72.28% |
| TOTALS | 375,540 | 297,446 | 79.20% |

2020 SAL Membership Renewal Regional Breakdown

| (WEST) | | Ned C. Fox (CA) | | |
|-------------------|---------------|------------------------|---------------|--|
| Detachment | 2019 | Renewed | % | |
| ALASKA | 1,511 | 1,030 | 68.17% | |
| ARIZONA | 7,768 | 5,475 | 70.48% | |
| CALIFORNIA | 11,383 | 8,709 | 76.51% | |
| HAWAII | 27 | 28 | 103.70% | |
| IDAHO | 618 | 491 | 79.45% | |
| PHILIPPINES | 55 | 60 | 109.09% | |
| OREGON | 1,524 | 1,087 | 71.33% | |
| NEVADA | 457 | 343 | 75.05% | |
| WASHINGTON | 2,595 | 1,901 | 73.26% | |
| UTAH | 593 | 420 | 70.83% | |
| Totals | 26,531 | 19,544 | 73.66% | |

| (MID-WEST) | | Christopher L. Cook (OK) | | |
|-------------------|---------------|---------------------------------|---------------|--|
| Detachment | 2019 | Renewed | % | |
| COLORADO | 3,102 | 2,191 | 70.63% | |
| KANSAS | 6,553 | 5,372 | 81.98% | |
| MEXICO | 21 | 0 | 0.00% | |
| MONTANA | 1,189 | 951 | 79.98% | |
| NEBRASKA | 6,862 | 5,764 | 84.00% | |
| NEW MEXICO | 1,709 | 1,185 | 69.34% | |
| NORTH DAKOTA | 738 | 635 | 86.04% | |
| OKLAHOMA | 1,365 | 1,078 | 78.97% | |
| SOUTH DAKOTA | 698 | 664 | 95.13% | |
| TEXAS | 6,430 | 4,454 | 69.27% | |
| WYOMING | 1,259 | 910 | 72.28% | |
| Totals | 29,926 | 23,204 | 77.54% | |

| (CENTRAL) | | Richard M. Pfeiffer (IN) | | |
|-------------------|----------------|---------------------------------|---------------|--|
| Detachment | 2018 | Renewed | % | |
| ILLINOIS | 14,431 | 11,662 | 80.81% | |
| INDIANA | 38,876 | 30,520 | 78.51% | |
| IOWA | 4,452 | 3,897 | 87.53% | |
| MICHIGAN | 24,126 | 18,370 | 76.14% | |
| MINNESOTA | 11,565 | 9,414 | 81.40% | |
| MISSOURI | 3,485 | 2,349 | 67.40% | |
| OHIO | 30,456 | 25,854 | 84.89% | |
| WISCONSIN | 3,945 | 3,298 | 83.60% | |
| Totals | 131,336 | 105,364 | 80.22% | |

| (EAST) | | Gary P. Nelson (NJ) | | |
|-------------------|----------------|----------------------------|---------------|--|
| Detachment | 2019 | Renewed | % | |
| CONNECTICUT | 1,774 | 1,362 | 76.78% | |
| DELAWARE | 2,355 | 1,776 | 75.41% | |
| DIST. OF COL. | 178 | 92 | 51.69% | |
| FRANCE | 244 | 196 | 80.33% | |
| MAINE | 2,633 | 1,990 | 75.58% | |
| MARYLAND | 16,324 | 13,782 | 84.43% | |
| MASSACHUSETTS | 5,505 | 4,331 | 78.67% | |
| NEW HAMPSHIRE | 6,195 | 4,794 | 77.38% | |
| NEW JERSEY | 9,948 | 7,342 | 73.80% | |
| NEW YORK | 30,186 | 22,722 | 75.27% | |
| PENNSYLVANIA | 62,659 | 52,697 | 84.10% | |
| RHODE ISLAND | 273 | 190 | 69.60% | |
| VERMONT | 4,001 | 3,275 | 81.85% | |
| WEST VIRGINIA | 2,595 | 1,883 | 72.56% | |
| Totals | 144,870 | 116,432 | 80.37% | |

| (SOUTH) | | Blair Miles (AL) | | |
|-------------------|---------------|-------------------------|---------------|--|
| Detachment | 2019 | Renewed | % | |
| ALABAMA | 2,110 | 1,400 | 66.35% | |
| ARKANSAS | 545 | 366 | 67.16% | |
| FLORIDA | 20,034 | 15,787 | 78.80% | |
| GEORGIA | 4,685 | 3,454 | 73.72% | |
| KENTUCKY | 3,047 | 2,171 | 71.25% | |
| LOUISIANA | 1,883 | 1,428 | 75.84% | |
| MISSISSIPPI | 833 | 789 | 94.72% | |
| NORTH CAROLINA | 2,423 | 1,898 | 78.33% | |
| PUERTO RICO | 52 | 64 | 123.08% | |
| SOUTH CAROLINA | 1,327 | 1,043 | 78.60% | |
| TENNESSEE | 1,613 | 1,201 | 74.46% | |
| VIRGINIA | 4,325 | 3,301 | 76.32% | |
| Totals | 42,877 | 32,902 | 76.74% | |

| | | | |
|---------------------|--------------------|--------------------|-----------------|
| | <u>2019</u> | <u>2020</u> | <u>%</u> |
| Grand Totals | 375,540 | 297,446 | 79.20% |