

2019 SAL Renewal Rates

As of: 12/03/2019

| <u>DETACHMENT</u> | 2018 MEMBERSHIP FINAL | 2019 TRADITIONAL RENEWED | RENEWAL % |
|----------------------|-----------------------------|--------------------------------|---------------|
| ALABAMA | 2,022 | 1,576 | 77.94% |
| ALASKA | 1,402 | 1,267 | 90.37% |
| ARIZONA | 7,343 | 6,326 | 86.15% |
| ARKANSAS | 573 | 434 | 75.74% |
| CALIFORNIA | 11,238 | 9,608 | 85.50% |
| COLORADO | 3,245 | 2,641 | 81.39% |
| CONNECTICUT | 1,776 | 1,556 | 87.61% |
| DELAWARE | 2,275 | 2,086 | 91.69% |
| DISTRICT OF COLUMBIA | 166 | 139 | 83.73% |
| FLORIDA | 19,264 | 16,683 | 86.60% |
| FRANCE | 241 | 227 | 94.19% |
| GEORGIA | 4,614 | 3,896 | 84.44% |
| HAWAII | 23 | 22 | 95.65% |
| IDAHO | 568 | 463 | 81.51% |
| ILLINOIS | 14,261 | 12,947 | 90.79% |
| INDIANA | 38,592 | 34,623 | 89.72% |
| IOWA | 4,289 | 4,022 | 93.77% |
| KANSAS | 6,559 | 5,781 | 88.14% |
| KENTUCKY | 3,187 | 2,641 | 82.87% |
| LOUISIANA | 1,919 | 1,708 | 89.00% |
| MAINE | 2,610 | 2,335 | 89.46% |
| MARYLAND | 16,173 | 14,921 | 92.26% |
| MASSACHUSETTS | 5,482 | 4,898 | 89.35% |
| MEXICO | 30 | 10 | 33.33% |
| MICHIGAN | 23,611 | 21,447 | 90.83% |
| MINNESOTA | 11,518 | 10,446 | 90.69% |
| MISSISSIPPI | 738 | 748 | 101.36% |
| MISSOURI | 3,632 | 2,987 | 82.24% |
| MONTANA | 1,133 | 1,031 | 91.00% |
| NEBRASKA | 6,727 | 6,267 | 93.16% |
| NEVADA | 450 | 387 | 86.00% |
| NEW HAMPSHIRE | 6,201 | 5,639 | 90.94% |
| NEW JERSEY | 9,776 | 8,950 | 91.55% |
| NEW MEXICO | 1,692 | 1,436 | 84.87% |
| NEW YORK | 29,958 | 27,431 | 91.56% |
| NORTH CAROLINA | 2,287 | 1,948 | 85.18% |
| NORTH DAKOTA | 853 | 681 | 79.84% |
| OHIO | 30,523 | 27,831 | 91.18% |
| OKLAHOMA | 1,294 | 960 | 74.19% |
| OREGON | 1,576 | 1,252 | 79.44% |
| PENNSYLVANIA | 62,017 | 56,665 | 91.37% |
| PHILIPPINES | 49 | 32 | 65.31% |
| PUERTO RICO | 42 | 43 | 102.38% |
| RHODE ISLAND | 291 | 235 | 80.76% |
| SOUTH CAROLINA | 1,280 | 1,154 | 90.16% |
| SOUTH DAKOTA | 686 | 538 | 78.43% |
| TENNESSEE | 1,611 | 1,338 | 83.05% |
| TEXAS | 6,321 | 5,257 | 83.17% |
| UTAH | 576 | 489 | 84.90% |
| VERMONT | 3,873 | 3,599 | 92.93% |
| VIRGINIA | 4,379 | 3,716 | 84.86% |
| WASHINGTON | 2,632 | 2,108 | 80.09% |
| WEST VIRGINIA | 2,550 | 2,246 | 88.08% |
| WISCONSIN | 3,671 | 3,430 | 93.44% |
| WYOMING | 1,221 | 1,042 | 85.34% |
| TOTALS | 371,020 | 332,143 | 89.52% |

2019 SAL Membership Renewal Regional Breakdown

| (WEST) | | Ned C. Fox (CA) | | |
|-------------------|---------------|------------------------|---------------|--|
| Detachment | 2018 | Renewed | % | |
| ALASKA | 1,402 | 1,267 | 90.37% | |
| ARIZONA | 7,343 | 6,326 | 86.15% | |
| CALIFORNIA | 11,238 | 9,608 | 85.50% | |
| HAWAII | 23 | 22 | 95.65% | |
| IDAHO | 568 | 463 | 81.51% | |
| PHILIPPINES | 49 | 32 | 65.31% | |
| OREGON | 1,576 | 1,252 | 79.44% | |
| NEVADA | 450 | 387 | 86.00% | |
| WASHINGTON | 2,632 | 2,108 | 80.09% | |
| UTAH | 576 | 489 | 84.90% | |
| Totals | 25,857 | 21,954 | 84.91% | |

| (MID-WEST) | | Christopher L. Cook (OK) | | |
|-------------------|---------------|---------------------------------|---------------|--|
| Detachment | 2018 | Renewed | % | |
| COLORADO | 3,245 | 2,641 | 81.39% | |
| KANSAS | 6,559 | 5,781 | 88.14% | |
| MEXICO | 30 | 10 | 33.33% | |
| MONTANA | 1,133 | 1,031 | 91.00% | |
| NEBRASKA | 6,727 | 6,267 | 93.16% | |
| NEW MEXICO | 1,692 | 1,436 | 84.87% | |
| NORTH DAKOTA | 853 | 681 | 79.84% | |
| OKLAHOMA | 1,294 | 960 | 74.19% | |
| SOUTH DAKOTA | 686 | 538 | 78.43% | |
| TEXAS | 6,321 | 5,257 | 83.17% | |
| WYOMING | 1,221 | 1,042 | 85.34% | |
| Totals | 29,761 | 25,644 | 86.17% | |

| (CENTRAL) | | Richard M. Pfeiffer (IN) | | |
|-------------------|----------------|---------------------------------|---------------|--|
| Detachment | 2018 | Renewed | % | |
| ILLINOIS | 14,261 | 12,947 | 90.79% | |
| INDIANA | 38,592 | 34,623 | 89.72% | |
| IOWA | 4,289 | 4,022 | 93.77% | |
| MICHIGAN | 23,611 | 21,447 | 90.83% | |
| MINNESOTA | 11,518 | 10,446 | 90.69% | |
| MISSOURI | 3,632 | 2,987 | 82.24% | |
| OHIO | 30,523 | 27,831 | 91.18% | |
| WISCONSIN | 3,671 | 3,430 | 93.44% | |
| Totals | 130,097 | 117,733 | 90.50% | |

| (EAST) | | Gary P. Nelson (NJ) | | |
|-------------------|----------------|----------------------------|---------------|--|
| Detachment | 2018 | Renewed | % | |
| CONNECTICUT | 1,776 | 1,556 | 87.61% | |
| DELAWARE | 2,275 | 2,086 | 91.69% | |
| DIST. OF COL. | 166 | 139 | 83.73% | |
| FRANCE | 241 | 227 | 94.19% | |
| MAINE | 2,610 | 2,335 | 89.46% | |
| MARYLAND | 16,173 | 14,921 | 92.26% | |
| MASSACHUSETTS | 5,482 | 4,898 | 89.35% | |
| NEW HAMPSHIRE | 6,201 | 5,639 | 90.94% | |
| NEW JERSEY | 9,776 | 8,950 | 91.55% | |
| NEW YORK | 29,958 | 27,431 | 91.56% | |
| PENNSYLVANIA | 62,017 | 56,665 | 91.37% | |
| RHODE ISLAND | 291 | 235 | 80.76% | |
| VERMONT | 3,873 | 3,599 | 92.93% | |
| WEST VIRGINIA | 2,550 | 2,246 | 88.08% | |
| Totals | 143,389 | 130,927 | 91.31% | |

| (SOUTH) | | Blair Miles (AL) | | |
|-------------------|---------------|-------------------------|---------------|--|
| Detachment | 2018 | Renewed | % | |
| ALABAMA | 2,022 | 1,576 | 77.94% | |
| ARKANSAS | 573 | 434 | 75.74% | |
| FLORIDA | 19,264 | 16,683 | 86.60% | |
| GEORGIA | 4,614 | 3,896 | 84.44% | |
| KENTUCKY | 3,187 | 2,641 | 82.87% | |
| LOUISIANA | 1,919 | 1,708 | 89.00% | |
| MISSISSIPPI | 738 | 748 | 101.36% | |
| NORTH CAROLINA | 2,287 | 1,948 | 85.18% | |
| PUERTO RICO | 42 | 43 | 102.38% | |
| SOUTH CAROLINA | 1,280 | 1,154 | 90.16% | |
| TENNESSEE | 1,611 | 1,338 | 83.05% | |
| VIRGINIA | 4,379 | 3,716 | 84.86% | |
| Totals | 41,916 | 35,885 | 85.61% | |

| | <u>2018</u> | <u>2019</u> | <u>%</u> |
|---------------------|----------------|----------------|---------------|
| Grand Totals | 371,020 | 332,143 | 89.52% |