

## 2018 SAL Renewal Rates

As of: 1/29/2018

<u>DETACHMENT</u>	2017 MEMBERSHIP FINAL	2018 TRADITIONAL RENEWED	RENEWAL %
ALABAMA	1,907	1,107	58.05%
ALASKA	1,431	749	52.34%
ARIZONA	7,120	4,007	56.28%
ARKANSAS	532	265	49.81%
CALIFORNIA	11,591	6,361	54.88%
COLORADO	3,169	1,820	57.43%
CONNECTICUT	1,779	986	55.42%
DELAWARE	2,260	1,659	73.41%
DISTRICT OF COLUMBIA	152	62	40.79%
FLORIDA	18,152	11,667	64.27%
FRANCE	278	178	64.03%
GEORGIA	4,567	2,716	59.47%
HAWAII	25	21	84.00%
IDAHO	552	316	57.25%
ILLINOIS	14,776	9,473	64.11%
INDIANA	38,381	25,129	65.47%
IOWA	4,213	2,750	65.27%
KANSAS	6,664	4,682	70.26%
KENTUCKY	3,378	1,302	38.54%
LOUISIANA	1,938	1,341	69.20%
MAINE	2,543	1,451	57.06%
MARYLAND	16,103	10,958	68.05%
MASSACHUSETTS	5,721	3,116	54.47%
MEXICO	36	0	0.00%
MICHIGAN	23,262	13,807	59.35%
MINNESOTA	11,567	7,861	67.96%
MISSISSIPPI	590	632	107.12%
MISSOURI	3,677	2,043	55.56%
MONTANA	1,090	771	70.73%
NEBRASKA	6,632	4,499	67.84%
NEVADA	588	305	51.87%
NEW HAMPSHIRE	6,197	3,458	55.80%
NEW JERSEY	9,763	5,134	52.59%
NEW MEXICO	1,690	765	45.27%
NEW YORK	29,683	16,542	55.73%
NORTH CAROLINA	2,196	1,308	59.56%
NORTH DAKOTA	836	599	71.65%
OHIO	30,927	18,719	60.53%
OKLAHOMA	1,146	665	58.03%
OREGON	1,681	859	51.10%
PENNSYLVANIA	62,132	38,968	62.72%
PHILIPPINES	52	30	57.69%
PUERTO RICO	34	0	0.00%
RHODE ISLAND	223	113	50.67%
SOUTH CAROLINA	1,198	722	60.27%
SOUTH DAKOTA	760	323	42.50%
TENNESSEE	1,629	843	51.75%
TEXAS	6,243	3,276	52.47%
UTAH	604	392	64.90%
VERMONT	3,893	2,415	62.03%
VIRGINIA	4,327	2,678	61.89%
WASHINGTON	2,529	1,073	42.43%
WEST VIRGINIA	2,558	1,136	44.41%
WISCONSIN	3,646	2,588	70.98%
WYOMING	1,240	700	56.45%
<b>TOTALS</b>	<b>369,861</b>	<b>225,340</b>	<b>60.93%</b>