

2018 SAL Renewal Rates

As of: 11/20/2017

<u>DETACHMENT</u>	2017 MEMBERSHIP TO-DATE	2018 TRADITIONAL RENEWED	RENEWAL %
ALABAMA	1,907	777	40.74%
ALASKA	1,431	383	26.76%
ARIZONA	7,075	2,213	31.28%
ARKANSAS	531	176	33.15%
CALIFORNIA	11,569	3,552	30.70%
COLORADO	3,139	1,093	34.82%
CONNECTICUT	1,770	343	19.38%
DELAWARE	2,253	895	39.72%
DISTRICT OF COLUMBIA	152	22	14.47%
FLORIDA	18,134	6,764	37.30%
FRANCE	278	150	53.96%
GEORGIA	4,560	2,051	44.98%
HAWAII	25	21	84.00%
IDAHO	552	215	38.95%
ILLINOIS	14,763	6,299	42.67%
INDIANA	38,261	13,672	35.73%
IOWA	4,202	1,967	46.81%
KANSAS	6,577	2,652	40.32%
KENTUCKY	3,373	808	23.95%
LOUISIANA	1,936	1,081	55.84%
MAINE	2,539	636	25.05%
MARYLAND	16,075	6,157	38.30%
MASSACHUSETTS	5,694	1,326	23.29%
MEXICO	36	0	0.00%
MICHIGAN	23,213	5,059	21.79%
MINNESOTA	11,535	4,980	43.17%
MISSISSIPPI	584	611	104.62%
MISSOURI	3,574	1,038	29.04%
MONTANA	1,090	585	53.67%
NEBRASKA	6,629	2,665	40.20%
NEVADA	588	221	37.59%
NEW HAMPSHIRE	6,145	1,412	22.98%
NEW JERSEY	9,718	3,398	34.97%
NEW MEXICO	1,687	337	19.98%
NEW YORK	29,601	8,117	27.42%
NORTH CAROLINA	2,194	773	35.23%
NORTH DAKOTA	814	291	35.75%
OHIO	30,898	6,247	20.22%
OKLAHOMA	1,145	487	42.53%
OREGON	1,679	386	22.99%
PENNSYLVANIA	61,941	11,466	18.51%
PHILIPPINES	52	30	57.69%
PUERTO RICO	34	0	0.00%
RHODE ISLAND	223	38	17.04%
SOUTH CAROLINA	1,188	415	34.93%
SOUTH DAKOTA	760	275	36.18%
TENNESSEE	1,629	454	27.87%
TEXAS	6,197	1,950	31.47%
UTAH	604	261	43.21%
VERMONT	3,889	1,454	37.39%
VIRGINIA	4,319	1,622	37.55%
WASHINGTON	2,514	549	21.84%
WEST VIRGINIA	2,556	314	12.28%
WISCONSIN	3,635	1,692	46.55%
WYOMING	1,240	431	34.76%
TOTALS	368,707	110,811	30.05%